

Hanoi, October 28th, 2025

INVITATION FOR PROPOSAL

Vietnam Airlines JSC. (VNA) would like to send respectful welcome to your company and kindly invite you to attend our procurement package for cargo handling services at Mactan-Cebu International Airport (CEB) from **December 01st, 2025 to November 30th, 2028**.

Request for Proposal is attached to this Invitation.

Please kindly submit Proposal Documents before **09:30 Vietnam time (GMT +7)** on date **November 03rd, 2025** via postal/courier/email (email do not exceed 20 MB). Proposal Documents sent after this deadline shall be invalid and eliminated.

Address to receive the Proposal Documents:

Cargo Marketing and Planning Department

Vietnam Airlines JSC.

Add: 200 Nguyen Son Street, Bo De Ward, Hanoi, Vietnam

Tel: 84 24 38732732 (ext.2342)

E-mail:

Ms. Ha Minh Nguyet – nguyethm@vietnamairlines.com

Mrs. Nguyen Mai Huong - huongnguyenmai@vietnamairlines.com

For further information, please kindly contact above addresses.

On behalf of VIETNAM AIRLINES JSC.

Ho Quang Tuan

Director of Cargo Marketing and Planning Department