

Hanoi, 27 Mar 2018

SUBJECT: TENDER FOR JET FUEL SUPPLY TO VIETNAM AIRLINES

Dear Sirs or Madams,

We would like to send you the warmest greetings and invite you to submit competitive offers for supplying Jet A1 fuel for the period of each airport (or location) listed in *The Appendix 1 – Scheduled and Charter locations for fuel tender*.

Please find attached the general terms & conditions of tender and the approximate volume of Jet A1 fuel to be consumed by Vietnam Airlines at each location, by which you are obliged to correctly give the official quotations at competitive price and good conditions. We appreciate if you offer the last price for tender and your official proposals must be valid until **30th June 2018** (inclusive).

You please send your official proposals by mail or email until **04:00 pm Hanoi time on Monday 09 Apr 2018** to the address as follows:

Attn: Mrs Nguyen Thi Hien
Deputy Director - Supply & Material Management Department
Vietnam Airlines JSC (VNA)
200 Nguyen Son Str., Long Bien Dist., Hanoi city, Vietnam.
Tel: 84-4-38273 774 Fax: 84-4-38732 754
Email: hiennt@vietnamairlines.com;
Cc : Mr. Nguyen Hong Nam, Email: namnguyenhong@vietnamairlines.com
Ms. Dang Thi Thanh Lieu, Email: lieudtt@vietnamairlines.com
Mr. Nguyen Duc Tan Email: tannd@vietnamairlines.com

You would be so kind to confirm when you receive this invitation letter and the relevant attachments.

Thank you very much for your cooperation and look forward to your official offers.
Yours Sincerely,



Mrs. Nguyen Thi Hien
Deputy Director of Supply & Management Dept.

The Attachments:

1. Fuel Tender Terms & Conditions (7 pages)
2. The Appendix 1 – Scheduled and Charter locations for fuel tender (1 page)
3. Form B-1 Insurance Commitment (1 page)
4. Form A-1 - Tender Form (2 page)
5. Form Supplier Application SQ-F05-01 and SQ-F05-02 (7 page)