

Hanoi, 16 Jun, 2025

LETTER OF INVITATION

To Whom It May Concern

Vietnam Airlines Corporation - Joint Stock Company (VNA) firstly would like to express warm greetings to your company!

VNA would like to invite your company to participate in the bidding for VNA's project "Providing the Aircraft Communications Services to Vietnam Airlines for the period from 08/2025 to 07/2030"

Request for Proposal (RFP) is issued from 09.00 AM (Hanoi time) on 16/06/2025 to 05.00 PM (Hanoi time) on 30 /06/2025.

RFP is hereby enclosed for your information and preparation.

Please kindly send your complete proposal to our address through one of the following methods:

1. Place of receipt.

Vietnam Airlines JSC, 200 Nguyen Son, Long Bien District, Ha Noi City. Digital Transformation and Technology Department

2. Contact point. Mr. Mai Xuân Trung.

Phone: +84-962422666,

Email: trungmx@vietnamairlines.com.

3. Application method

3.1. Directly or by post

Vietnam Airlines JSC, 200 Nguyen Son, Long Bien District, Ha Noi City. Digital Transformation and Technology Department

Contact point. Mr. Mai Xuân Trung. Phone: +84-962422666,

3.2. Via email

Mr. Mai Xuân Trung, Email: trungmx@vietnamairlines.com,

Form of receipt: Suppliers send an email attached to the scanning of the original proposal to the email address: trungmx@vietnamairlines.com of the Vietnam Airlines JSC with the subject/title "Company ... proposes the Vietnam Airlines JSC to receive the Proposal of service package " Providing the Aircraft Communications Services to Vietnam Airlines for the period from 08/2025 to 07/2030".

4. The deadline for receiving proposals is 05.00 PM (Hanoi time) on 30/06/2025;

Thank you for your cooperation. We look forward to hearing from you.

Your Sincerely,



Nguyen Manh Hung

A small, stylized blue handwritten mark or signature in the bottom right corner of the page.