

INVITATION TO PRICE OFFER

Hanoi, February ^{19th}, 2019

Dear Sir/Madam,

Vietnam Airlines JSC (hereinafter referred to as "VNA") would like to invite qualified Law Firm(s) to advise and support VNA in dealing with our Joint Venture Agreement with respect to the carriage of passengers and baggage on the route between HAN/SGN/DAD (Vietnam) and KIX (Japan) and vice versa by and between VNA and Its subsidiary.

If you are interested in providing VNA with the legal services for the Joint Venture Agreement, please kindly send your proposal to our address below:

Vietnam Airlines JSC

Legal Department

200 Nguyen Son Street, Long Bien District, Hanoi City, Vietnam

Attention: Mr. Tran Viet Hung - Director of Legal Department

Email: hungtranviet@vietnamairlines.com

nguyenvantuan@vietnamairlines.com

tuando@vietnamairlines.com

linhnguyennga@vietnamairlines.com

Tel: +84 24 38732732 (ext 1746) - Fax: +84 024 38726431

The proposal must be submitted **no later than 9:00 am February 22nd, 2019** (local time in Vietnam).

Please note that you should read our attached Request for Proposal (hereinafter referred to as "RFP") to ensure that you understand VNA's requirements and submit a proposal in compliance with such requirements. By submitting a proposal to response this letter, you agree with all regulations in our attached RFP.

Sincerely yours,



Tran Viet Hung
Director of Legal Department