

INVITATION TO PRICE OFFER

Hanoi, 8 January, 2018

Dear Sir/Madam,

Vietnam Airlines JSC (VNA) would like to invite Supplier(s) to join the bidding for VNA's project "Consultancy service: To develop methodology and IT solutions for network & fleet planning including feasibility study of direct service to the US & Boeing fleet utilization review for VNA" and work with VNA in requesting grant from The United States Trade and Development Agency (USTDA) for this project.

The Request for Proposal is enclosed.

Please send your Proposal to our address below:

Vietnam Airlines JSC

Coporate Planning & Development Department

200 Nguyen Son Street, Long Bien District, Hanoi City, Vietnam

Attention: Mr. Hoang Thanh Quy – Director of Corporate Planning and Development Department

Email: quyht@vietnamairlines.com

tranglth@vietnamairlines.com

maintt@vietnamairlines.com

Tel: +84 24 38732732 (ext 2107)

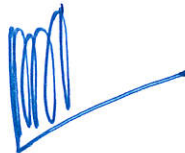
The proposal must be submitted **no later than 16h00 (Vietnam time) dated 22 January, 2018 (in working hours)**.

Proposal Opening will be at 16h30 (Vietnam time) dated 22 January 2018 at the above address.

Please contact the above address for further detailed information if needed.

Sincerely yours,

For and On behalf of VNA's CEO



Hoang Thanh Quy

Director – Coporate Planning & Development Department